

## Massage Membership Conversion Process

Please base your math on current membership rates. For clients locked into past membership, please use the cash value of your membership and/or the membership's discount percentage.

Any negative totals get applied to the client account as a cash balance to be applied toward future purchases.

### Trading in a 60-min membership massage for a gift certificate:

$$\begin{aligned} &+ \quad \$\_\_ \text{ (cost of gift certificate)} \\ &- \quad \$\_\_ \text{ (15\% discount for all active members)} \\ &- \quad \$\_\_ \text{ (cash value of trade in)} \\ &= \quad \$\_\_ \text{ Total Due/Balance added to Account} \end{aligned}$$

### Trading in a 60-min membership massage for a 90-min massage:

$$\begin{aligned} &+ \quad \$\_\_ \text{ (cost of 90-min massage)} \\ &- \quad \$\_\_ \text{ (15\% discount for all active members)} \\ &- \quad \$\_\_ \text{ (cash value of trade in)} \\ &= \quad \$\_\_ \text{ Total Due/Balance added to Account} \end{aligned}$$